Achievement
Trading

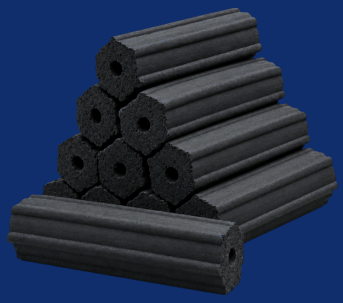
PRODUCT CATALOGUE 2026

Indonesian commodities, exported with confidence.

Coconut shell charcoal briquettes, Arabica Gayo green coffee beans, and Vanilla planifolia, quoted on FOB, CFR, and CIF terms.



COCONUT SHELL CHARCOAL
Shisha / Hookah Cube



COCONUT SHELL CHARCOAL
Barbeque Hexagonal



GREEN COFFEE BEANS
Arabica Gayo



VANILLA PLANIFOLIA
Vanilla

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About Achievement Trading

Achievement Trading is run by PT Prestasi Berkah Abadi, a family affiliate of PT Genta Buana Mulia, which has served Indonesian corporate and state-owned (BUMN) clients for over 10 years through its consulting division, Achievement Consulting. We connect Indonesian suppliers with international buyers and manage every step from sourcing to shipment.

How to order

1. Request
Send product, grade, quantity, and destination port.

2. Quote
We reply with price, MOQ, lead time, and payment terms.

3. Confirm
Samples on request, then purchase order and contract.

4. Ship
Export documents handled in line with your Incoterm.

Trade terms at a glance

Incoterms	FOB · CFR · CIF
Payment terms	Differ by product and supplier, set out in your quotation
Minimum order & lead time	Confirmed per product and grade in your quotation

01 · COCONUT SHELL CHARCOAL

Shisha / Hookah Cube Charcoal Briquette

Manufactured from high-quality coconut shell charcoal, either 100% coconut shell or a controlled mixture with wood, depending on product specification. Built for reliable quality, consistent performance, and clean, eco-friendly burning for shisha and hookah.



25 / 27 mm	2.0–2.5 h	7,000+	3 grades
Cube sizes	Burning time	Kcal/kg, all grades	Platinum · Diamond · Gold

Specification by grade

Specification	Platinum	Diamond	Gold
Total Moisture	5% Max	5% Max	5% Max
Ash Content	1.8–2.0% Max	2.0–2.5% Max	2.5–3.0% Max
Volatile Matter	15% Max	15% Max	15% Max
Calorie Value	Above 7,500 Kcal/kg	Above 7,200 Kcal/kg	Above 7,000 Kcal/kg
Fixed Carbon	80–90% Max	80–90% Max	80–90% Max
Burning Time	2.0–2.5 Hours	2.0–2.5 Hours	2.0–2.5 Hours

Values are typical supplier specifications. A Certificate of Analysis can be provided per shipment on request.

Sizes

Size	Dimensions	Pieces per 1 kg box
Size 1	25 × 25 × 25 mm	72 pcs
Size 2	27 × 27 × 27 mm	54 pcs

Packaging & container loading

Inner box	1 kg
Master box	10 inner boxes (10 kg)
Private label	*On request*
Carton dimensions	*On request*

Container	20 ft	40 ft
Net weight	19 tons	26 tons
Master boxes	1,900	2,600
Inner boxes	19,000	26,000

Trade terms

Incoterms	FOB · CFR · CIF
Port of loading	*On request*
Minimum order	*Confirmed in your quotation*
Lead time	*Confirmed in your quotation*
Payment terms	Agreed per order and set out in your quotation
Samples	*On request*
HS code	4402.90.90

Export documents

Standard set	Commercial Invoice, Packing List, Bill of Lading
Quality & origin	Certificate of Analysis (COA), Certificate of Origin (COO)
Safety	MSDS, on request

Request a quotation

Share your grade, size, quantity, and destination port. We reply with pricing, minimum order, lead time, and payment terms.

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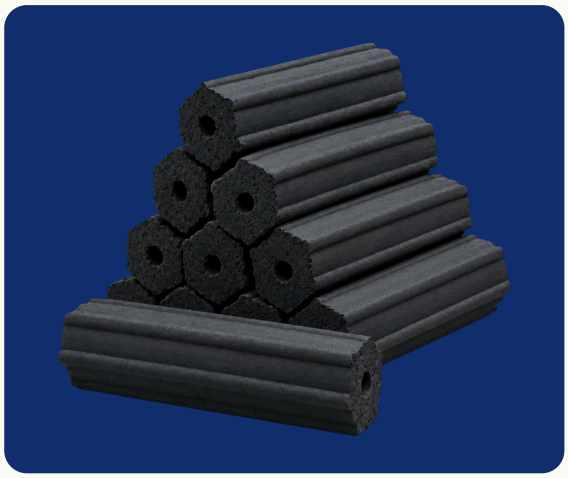
02 · COCONUT SHELL CHARCOAL

Barbeque Hexagonal Charcoal Briquette

Manufactured from high-quality coconut shell charcoal, either 100% coconut shell or a controlled mixture with wood, depending on product specification. Long-burning hexagonal briquettes with a centre hole, built for barbecue and grilling.



3 lengths	6–7 h	6,500+	Hexagonal
5, 10 and 20 cm	Burning time	Kcal/kg, all sizes	With centre hole

Specification by size

Specification	5 × 5 cm	5 × 10 cm	5 × 20 cm
Total Moisture	8% Max	8% Max	8% Max
Ash Content	15% Max	15% Max	15% Max
Volatile Matter	25% Max	25% Max	25% Max
Calorie Value	Above 6,500 Kcal/kg	Above 6,500 Kcal/kg	Above 6,500 Kcal/kg
Fixed Carbon	80% Max	80% Max	80% Max
Burning Time	6.0–7.0 Hours	6.0–7.0 Hours	6.0–7.0 Hours

Values are typical supplier specifications. A Certificate of Analysis can be provided per shipment on request.

Packaging & container loading

Inner box	*On request*
Master box	*On request*
Private label	*On request*
Carton dimensions	*On request*

Container	20 ft	40 ft
Net weight	19 tons	26 tons
Master boxes	1,900	2,600
Inner boxes	19,000	26,000

Trade terms

Incoterms	FOB · CFR · CIF
Port of loading	*On request*
Minimum order	*Confirmed in your quotation*
Lead time	*Confirmed in your quotation*
Payment terms	Agreed per order and set out in your quotation
Samples	*On request*
HS code	4402.90.90

Export documents

Standard set	Commercial Invoice, Packing List, Bill of Lading
Quality & origin	Certificate of Analysis (COA), Certificate of Origin (COO)
Safety	MSDS, on request

Request a quotation

Share your size, quantity, and destination port. We reply with pricing, minimum order, lead time, and payment terms.

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03 · GREEN COFFEE BEANS

Arabica Gayo

Premium Arabica green beans from the highlands of Gayo, Aceh, semi-washed (wet-hulled) and graded for export.



83.50	G1	1,300–1,500	± 13%
Cupping score	Grade	Metres above sea level	Moisture content

Specification

Attribute	Value
Origin	Takengon, Gayo
Region	Aceh, Indonesia
Altitude	1,300–1,500 masl
Varieties	Lini S, Ateng Super
Process	Wet Hull (Semi Wash)
Moisture Content	± 13%
Crop	2026
Grade (Green Beans)	G1

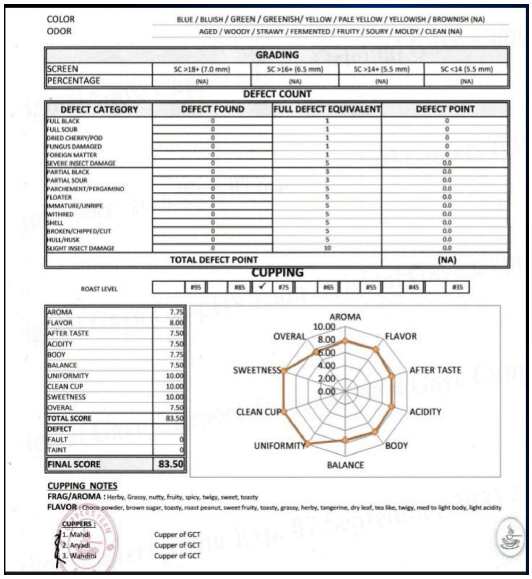
Cupping notes

Fragrance / aroma: herby, grassy, nutty, fruity, spicy, sweet, toasty.

Flavor: chocolate powder, brown sugar, roasted peanut, sweet fruit, tangerine, tea-like; medium to light body, light acidity.

Cupping results

Attribute	Score
Aroma	7.75
Flavor	8.00
Aftertaste	7.50
Acidity	7.50
Body	7.75
Balance	7.50
Uniformity · Clean Cup · Sweetness	10.00 each
Overall	7.50
Defects	0
Final score	**83.50**



Grading and cupping sheet for this lot.

Trade terms

Incoterms	FOB · CFR · CIF
HS code	0901.11
Packaging · container loading · port of loading	*On request*
Minimum order · lead time	*Confirmed in your quotation*
Payment terms	Agreed per order and set out in your quotation
Samples	*On request*
Export documents	Commercial Invoice, Packing List, Bill of Lading, COA, COO; Phytosanitary Certificate on request

Request a quotation

Share your quantity and destination port. We reply with pricing, minimum order, lead time, and payment terms.

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04 · VANILLA PLANIFOLIA

Vanilla

Cured Vanilla planifolia beans from Alor and Manggarai, East Nusa Tenggara, supplied in gourmet and extraction grades for food, flavour, and fragrance buyers.



17 cm+	2.69%	3 grades	40 t
Grade A length	Grade A vanillin	A · B · C	Supply per year

Specification by grade

Specification	Grade A (Gourmet)	Grade B (Extraction)	Grade C
Length	17 cm and above	*On request*	Below 15 cm
Moisture	28–30%	20–25%	10–20%
Vanillin	2.69%	*On request*	*On request*

Values are typical supplier specifications. A Certificate of Analysis can be provided per shipment on request.

Origin & supply

Species	Vanilla planifolia
Origin	Alor and Manggarai, East Nusa Tenggara, Indonesia
Supply capacity	40 tons / year

Packaging

Packing	*On request*
Bundle or bulk	*On request*
Private label	*On request*

Trade terms

Incoterms	FOB · CFR · CIF
Port of loading	*On request*
Minimum order	*Confirmed in your quotation*
Lead time	*Confirmed in your quotation*
Payment terms	Agreed per order and set out in your quotation
Samples	*On request*
HS code	0905.10.00

Export documents

Standard set	Commercial Invoice, Packing List, Bill of Lading
Plant health	Phytosanitary Certificate
Quality & origin	Certificate of Analysis (COA), Certificate of Origin (COO)

Request a quotation

Share your grade, quantity, and destination port. We reply with pricing, minimum order, lead time, and payment terms.

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Let's discuss partnership opportunities.

Tell us the product, grade, quantity, and destination port, and we will reply with a quotation. Our full company profile and the latest spec sheets are available at achievementtrading.online.

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